



140 St. Elmo Rd. Wallkill, NY 12589  
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### Rules or Conditions for Outside Sales

1. Only people who present our coupon meant for this program will get this discount
2. This coupon may not be used with any other offer
3. Customer payment must clear before commission is paid
4. The commission will be paid to one sales person or company whose name is written on the back of the coupon the customer presents us for the job
5. Commission shall be paid as per "Truly Green Septic" Commission Chart and will be subject to change only with written notice to sales person
6. No commission paid on taxes and/or permits or other commissions
7. If no coupon from us, customer may, but MUST present a business card, or billhead to get a discount to start the commission process for the sales person/company
8. The job that the commission is to be paid on shall be generated by the sales person/company being paid the commission

### Our Pledge "What We Will Do"

#### For Plumbers:

1. Handle your customer professionally, honestly and courteously
2. Help your customer understand any problem they may have and a common sense way to fix them and always refer them back to you for whatever services you offer them!  
Example: We pump a customer and they need a snaking or we see they have a leak coming from the house that will ruin a leaching field very quickly.
3. In our computer files we will keep your name, company name, your expertise, address, and phone number attached to the customer information that you recommended
4. We will contact you when we know there is a job you can do for them by phone or email
5. We will recommend you to our customers in the area you prefer to work

#### For Builders, Hardware Stores, Lumber Companies, etc.:

1. Same as plumbers
2. We will promote our customers to use you in the area you choose by providing a list of participating companies in your area

This is a money-paying networking program. It will give each participating company a chance to make added income for your business and help us, a local family-owned 50-year-old company as well. **And, it keeps the money local.**

#### Our Pledge for Realtors to Protect Your Reputation:

1. Same as plumbers
2. Educate your customer when they have a problem and protect your reputation by explaining to them that the user and not the realtor generally cause the problem.
3. Educate your customer when we can, prior to any septic problems and, of future problems they may be headed for if they are abusing the design of the system. For instance, most, if not all, septic systems are designed using minimum usage criteria. They are not specifically designed for the maximum demands. Therefore, most septic systems are designed to fail. We will protect you and your reputation by explaining this to your customer.
4. Inform you directly of any feedback, positive or negative, your customer may have given so you can utilize it to your advantage. Also, we will be helpful to you with good sound advice on how you could deal with any problems to protect your reputation. After 50 years in business, I can assure you this is very important. A good, honest reputation is more important than a good balance in a checkbook, especially in slow periods.

New homeowners are usually unaware of how to properly take care of a septic system and seek good advice. We are the company that does classes for homeowners at BOCES. We have a video of this class and will give you one free, if interested.

We are well known throughout the Hudson Valley as an honest, local company. We are reaching out to other good, honest local companies to ban together in this new profitable networking program. It will get you some much-needed cash without much effort. You could possibly earn \$20.00 - \$1000.00 or more by simply passing on our coupon with your business card. If you're interested, we will explain in more detail and look forward to getting you set up.